

Curriculum Vitae

Klaus Abraham

RESUME

Klaus Abraham

More than 20 years leadership as Commercial Managing Director/ CFO in the Industrial and General Service sector

- Commercial Manager / Managing Director, Bremer Auslandsbau GmbH, Bremen
- CFO of an int. Joint Venture (Hochtief AG) for the construction of a dam in Iraq
- Commercial Managing Director, Hegemann – Group , Bremen /Berlin
- Member of Board of Directors (CFO), Instag Immobilien AG , Köln/Berlin
- Commercial Managing Director, DB Bauprojekt GmbH , Frankfurt (Deutsche Bahn Group)
- Management Consultant and Interim Manager

Core Competences :

- Finances / Controlling / Corporate Planning / MIS
- Accounting / Cost control
- Financing / Cash Management
- Human Resources , Organisation , IT
- Contractual- and claim management / Legal affairs / Risk management
- Investment- / Subsidiary – controlling
- Project management
- Restructuring / Turnaround

CURRICULUM VITAE

Personal Information

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Date of birth: 12. May 1954

Place of birth: Unna, Germany

Marital status: married / one child

Nationality: German

Education

July 1971 Secondary school

Aug. 1971 – Jan. 1974 Industrial business management assistant (ICoC)

Nov. 1978 - April 1980 Senior accountant (ICoC)

July 1986 - July 1988 Controller-Academy, Gauting

Since 1990 Various Management seminars

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Business Experiences

Since March 2003

MCA-Management Consultant Abraham

Management consultancy and Interim Management (IM)

- Various projects as an interim manager in the industry with the following main targets: Turnaround, restructuring, general management on first level.

**March 2000 – Febr. 2003 DB Bau Projekt GmbH, Frankfurt
(Deutsche Bahn Group)**

Management of large infrastructure projects

(400 employees / 900 Mio. € turnover)

Position: Comm. Managing Director

Responsibilities:

- Human resources
- Accounting
- Financing
- Controlling
- Purchases
- Contractual- and claim management
- Legal affairs
- Risk management
- Organisation / IT
- Real estates

Jan. 1999 - Febr. 2000

MCA-Management Consultant Abraham

Interim Manager (self-employed, independent)

Project Manager and Managing Director responsible for the restructuring of a construction and real estate group of companies (800 empl./ 120 Mio.€ turnover)

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March 1997 - Dec. 1998 INSTAG Immobilien AG, Köln /Berlin

Real estate, property developer, facility management

(80 employees / 200 Mio. € turnover)

Position: Member of Board of Directors (CFO)

Responsibilities:

- Corporate planning
- Financing
- Controlling
- Reporting / MIS
- Human resources
- Organisation / IT
- Project management

Jan. 1987 - Febr. 1997 August Reiners Bau GmbH & Co. KG, Bremen
(Construction-Holding of Hegemann-Group ,Bremen/Berlin)

Construction, real estate, property developer, gen. services

(4000 employees / 500 Mio. € turnover)

Positions:

- 1/92: Comm. Managing director, Holding (group of companies)
- 11/90: Comm. Managing director, Bremen
- 6/87: Commercial Manager, Holding
- 1/87 Assistant of the chairman

Responsibilities:

- Finances
- Controlling
- M&A
- Subsidiary controlling
- Reporting
- Human resources
- Purchases
- Contractual- and claim management
- Organisation / IT

Aug. 1984 - May 1986

Hochtief AG. Mosul, Iraq

Financial Manager of an int. Joint Venture (GIMOD) for the Construction of a dam in Iraq.

Project volume : 1700 Mio. €

Turnkey construction incl. power generation

Responsibilities:

- Accounting
- Cost control
- Project controlling
- Internal audit
- Finances

Oct. 1978 - June 1984

Bremer Auslandsbau GmbH, Bremen

(Subsidiary company of Carl Ploetner)

Construction, property developer, housing projects

(600 employees / 50 Mio. € turnover)

Positions:

- 1/83: Comm. Managing director, group of companies
- 1/82: Comm. Manager, group of companies
- 1/81: Comm. Manager, foreign subsidiaries
- 11/79: Financial Manager

Jan. 1977 - Sept. 1978

Bauunternehmung Carl Ploetner, Bremen

Road construction and housing projects in West Africa

(800 employees / 50 Mio. € turnover)

Positions:

- Commercial Site Manager
- Financial Manager

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Febr.1974 - Dec. 1976 August Reiners Bauunternehmung, Bremen

Road construction, turnkey projects

(650 employees / 40 Mio. € turnover)

Positions:

- Commercial clerk,
- Accountant

Stay abroad

1977 - 1983 approx. 4 years in Nigeria, Ghana, Ivory Coast, UAE, England, USA

Aug. 1984 - May 1986 Iraq

2007/8 China, USA, Brazil

Language skills English: business fluent

Interests International cultures, travelling, sport (fitness, jogging, golf)

References Available on request